

# Scientific Games Selected To Provide Expansive Casino Systems Solutions to New York's del Lago Resort Casino



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LAS VEGAS, Aug. 1, 2016 /PRNewswire/ -- Scientific Games Corporation (NASDAQ: SGMS) ("Scientific Games" or the "Company") today announced an expansive agreement to provide the Company's casino systems solutions to del Lago Resort & Casino in Tyre, Seneca County, the heart of New York's Finger Lakes region, for its early 2017 opening.

After a competitive evaluation and selection process, Scientific Games was awarded the contract to provide an integrated suite of its industry-leading systems solutions for this \$440 million casino, which will feature 2,000 slot games and 85 table games, which includes a 10-table poker room.

The del Lago Resort & Casino selected Scientific Games' *SDS*® slot-accounting system as the foundation for the integrated package, including:

- CMP™, a player-tracking system that provides player tracking, bonusing, promotions, and cage and pit accounting.
- Live Floor View, which analyzes slot-floor performance; monitors player activity; identifies "hot player" locations; and reviews slot floor messages for monitoring activity.
- *TableView* real-time table rating and player-tracking system.
- iVIEW™ Display Manager ("DM") on-device messaging technology to present content such as player account information, bonusing offers, and directed marketing messages on the main game screen or top screen – without interrupting play.
- Elite Bonusing Suite™, 12 powerful applications that enable floorwide bonuses, promotions, tournaments, virtual-racing events, dynamic random bonusing, flex rewards, video poker bonusing, and more.
- Power Progressives®, a progressive jackpot application that gives operators centralized control of all SAS paytable progressive on the casino floor.
- Beverage Ordering and Service System ("BOSS"), which enables self-service, touch-screen drink ordering at the slot machine through iVIEW DM.
- Servizio mobile service solutions suite of intelligent, rule-driven applications, automating
  the traditional dispatch system for jackpot processing, player registration, host functions,
  slot maintenance, and more.

"We evaluated several other companies before selecting Scientific Games to be our casino systems solutions partner," said Jeff Babinski, Executive Vice president and General Manager at del Lago. "A robust, secure, and integrated system was a necessity, but beyond that, we were most excited about Scientific Games' industry leadership in innovative marketing and bonusing solutions that will help us attract, retain, and keep our guests engaged."

Derik Mooberry, Scientific Games Group Chief Executive, Gaming, said, "We are proud that del Lago's management team has chosen to leverage the marketing, business intelligence, and operational power of Scientific Games' end-to-end integrated casino solutions for their new casino resort. We are confident our technologies and professional expertise will help drive player engagement and operational efficiencies to enhance del Lago's business in the beautiful Finger Lakes region."

When complete, the new casino resort will be Seneca County's largest employer - creating 1,800 jobs to support a 205-room hotel, 2,000 slot machines, 85 table games, a 2,500-seat entertainment center, restaurants, a spa, and other attractions. Del Lago is expected to draw

patrons from two primary markets - Rochester and Syracuse - with approximately 3 million people within a 100-mile radius.

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#### **About Scientific Games**

Scientific Games Corporation (NASDAQ: SGMS) is a leading developer of technology-based products and services and associated content for worldwide gaming, lottery and interactive markets. The Company's portfolio includes gaming machines, game content and systems; table games products and shufflers; instant and draw-based lottery games; server-based lottery and gaming systems; sports betting technology; loyalty and rewards programs; and interactive content and services. For more information, please visit ScientificGames.com.

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## **Forward-Looking Statements**

In this press release, Scientific Games makes "forward-looking statements" within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements describe future expectations, plans, results or strategies and can often be identified by the use of terminology such as "may," "will," "estimate," "intend," "plan," "continue," "believe," "expect," "anticipate," "target," "should," "could," "potential," "opportunity," "goal," or similar terminology. These statements are based upon management's current expectations, assumptions and estimates and are not guarantees of timing, future results or performance. Actual results may differ materially from those contemplated in these statements due to a variety of risks and uncertainties and other factors, including, among other things: competition; U.S. and

international economic and industry conditions, including declines in or slow growth of gross gaming revenues or lottery retail sales, reductions in or constraints on capital spending by gaming or lottery operators and bankruptcies of, or credit risk relating to, customers; limited growth from new gaming jurisdictions, declines in the replacement cycle of existing gaming machines and slow addition of casinos in existing jurisdictions; ownership changes and consolidation in the gaming industry, including by casino operators; opposition to legalized gaming or the expansion thereof; inability to adapt to, and offer products that keep pace with, evolving technology; inability to develop successful gaming concepts and content; laws and government regulations, including those relating to gaming licenses and environmental laws; inability to identify and capitalize on trends and changes in the gaming, lottery and interactive industries; dependence upon key providers in our social gaming business; inability to retain or renew, or unfavorable revisions of, existing contracts, and the inability to enter into new contracts; level of our indebtedness, higher interest rates, availability or adequacy of cash flows and liquidity to satisfy indebtedness, other obligations or future cash needs; inability to reduce or refinance our indebtedness; restrictions and covenants in our debt agreements, including those that could result in acceleration of the maturity of our indebtedness; protection of our intellectual property, inability to license third party intellectual property, and the intellectual property rights of others; security and integrity of our software and systems and reliance on or failures in our information technology systems; natural events that disrupt our operations or those of our customers, suppliers or regulators; inability to benefit from, and risks associated with, strategic equity investments and relationships, including (i) the inability of our joint venture to realize the anticipated benefits under its private management agreement with the Illinois lottery or from the disentanglement services performed in connection with the termination thereof, (ii) the inability of our joint venture to meet the net income targets or other requirements under its agreement to provide marketing and sales services to the New Jersey Lottery or otherwise to realize the anticipated benefits under such agreement and (iii) failure to realize the anticipated benefits related to the award to our consortium of an instant lottery game concession in Greece; failure to achieve the intended benefits of the Bally acquisition or the WMS acquisition, other recent acquisitions, or future acquisitions, including due to the inability to successfully integrate such acquisitions or realize synergies in the anticipated amounts or within the contemplated time frames or cost expectations, or at all; disruption of our current plans and operations in connection with our recent acquisitions (including in connection with the integration of Bally and WMS), including departure of key personnel or inability to recruit additional qualified personnel or maintain relationships with customers, suppliers or other third parties; costs, charges and expenses relating to the Bally acquisition and the WMS acquisition; incurrence of employee termination or restructuring

costs, and impairment or asset write-down charges; changes in estimates or judgments related to our impairment analysis of goodwill or other intangible assets; implementation of complex revenue recognition standards; fluctuations in our results due to seasonality and other factors; dependence on suppliers and manufacturers; risks relating to foreign operations, including fluctuations in foreign currency exchange rates and restrictions on the payment of dividends from earnings, restrictions on the import of products and financial instability, including the potential impact to our instant lottery game concession or VLT lease arrangements resulting from the recent economic and political conditions in Greece; dependence on our key employees; litigation and other liabilities relating to our business, including litigation and liabilities relating to our products and systems, our employees (including labor disputes), intellectual property and our strategic relationships; influence of certain stockholders; and stock price volatility.

Additional information regarding risks, uncertainties and other factors that could cause actual results to differ materially from those contemplated in forward-looking statements is included from time to time in our filings with the SEC, including the Company's current reports on Form 8-K, quarterly reports on Form 10-Q and its latest annual report on Form 10-K filed with the SEC on February 29, 2016 (including under the headings "Forward Looking Statements" and "Risk Factors"). Forward-looking statements speak only as of the date they are made and, except for Scientific Games' ongoing obligations under the U.S. federal securities laws, Scientific Games undertakes no obligation to publicly update any forward-looking statements whether as a result of new information, future events or otherwise.

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