## **CISION**<sup>®</sup> PR Newswire

# Scientific Games Wins Tioga Downs Casino Racing & Entertainment Contract for Complete Integrated Portfolio of Systems, Games and Table Solutions

Awarded 40 Percent of Tioga Downs Slot Floor Expansion Units



NEWS PROVIDED BY Scientific Games Corporation → Sep 19, 2016, 07:45 ET

LAS VEGAS, Sept. 19, 2016 /PRNewswire/ -- Scientific Games Corporation (NASDAQ: SGMS) ("Scientific Games" or the "Company") announced today a new agreement with Tioga Downs Casino & Resort to provide a host of games, systems and table products to the Nichols, New York casino as it begins its transition to a Class 3 commercial casino and resort.

After a competitive bidding process, Scientific Games was awarded a significant portion of Tioga Downs' expansion representing a slot floor share of more than 40 percent, including 395 slot games and table products for the casino pit, as well as an extensive casino systems suite anchored by the *SDS*<sup>®</sup> and *CMP*<sup>TM</sup> slot-accounting and player-tracking system. This new agreement significantly expands Scientific Games' partnership with the southern New York racino following the New York State Gaming Commission's unanimous vote to award Tioga Downs a full gaming license along with approval to upgrade to a \$195 million, full-scale gaming resort.

Derik Mooberry, Scientific Games' Group Chief Executive, Gaming, said, "We are the only supplier in the industry that can provide Tioga Downs with a complete portfolio of products for its casino expansion. With our extensive new product solutions at Tioga Downs, we will help the property execute on its player engagement, promotions and rewards program goals. We are honored to be Tioga's partner of choice as they significantly grow and expand their enterprise."

Tioga Downs Senior Vice President of Operations Jeff Townsend said, "The decision to partner with Scientific Games for such a large portion of our casino expansion was driven by our commitment to offer our loyal patrons the most engaging and entertaining experience driven by the most robust and secure systems. With such an expansive breadth of product offerings, Scientific Games is able to offer integrated solutions to engage and excite our players across the casino floor."

Scientific Games will provide a full casino-management systems solution, including:

- *iVIEW*® *Display Manager* ("DM") on-device messaging technology to excite and engage players on the casino floor.
- Elite Bonusing Suite™, which features 12 turn-key applications for rewarding players including DM Tournaments, Dynamic Random Bonusing, Flex Rewards, U-Spin® Bonusing and Virtual Racing.
- Scientific Games' robust *Bally Business Intelligence* application with *Campaign Management, Reporting Dashboard* and *Tableau* interactive data visualization.
- CoolSign® multi-media communication and marketing tool.
- *TableView* real-time table management system to automate the table-rating process and reward table players just like slot players.

Thanks to its leading slot gaming solutions, Scientific Games was awarded over 40 percent of the slot floor expansion with an agreement for 395 new slot games at the property. Among the numerous new *Bally* and *WMS*<sup>®</sup> games slated to debut on Tioga Downs' expanded casino floor are *88 Fortunes*<sup>®</sup>, *Bier Haus*<sup>®</sup>, *Ca\$h Wheel*<sup>®</sup> *Featuring Quick Hit*<sup>®</sup>, *Hot Shot Progressive*<sup>®</sup>

Blazing 7s<sup>®</sup>, Kronos<sup>®</sup>, Quick Hit Platinum Plus<sup>™</sup> Triple Blazing 7s<sup>®</sup>, and Zeus<sup>®</sup>. Scientific Games' slot content will be featured on a number of the Company's most popular slot cabinets including the new Scientific Games TwinStar<sup>™</sup> platform which supports Bally, Shuffle Master and WMS game content.

From its table products portfolio, Scientific Games will provide a number of advanced utility products including *Fusion Auto Roulette*, *MD3*<sup>®</sup>, *i-Deal Plus*<sup>™</sup>, *Chip Star*<sup>®</sup>, *iShoe Auto*<sup>®</sup>, *iScore Plus*<sup>®</sup>, and *Deck Mate*<sup>®</sup> *2* along with the Company's most exciting table products such as *Let It Ride Bonus*<sup>®</sup>, *Mississippi Stud*<sup>®</sup>, *Four Card Poker*<sup>®</sup>, *Ultimate Texas Hold'em*<sup>®</sup> *Bonus*, and *Fortune Pai Gow Poker*<sup>®</sup>. Tioga Downs is also adding one of Scientific Games' most popular electronic table systems to its array of casino floor entertainment – *Fusion Auto Roulette*.

Tioga Downs is expanding its existing facility, which features video lottery terminals ("VLT"), restaurants and bars next to the harness racing track. The first phase of the expansion, slated to open in the next few months, includes replacing the current VLTs with slot machines and increasing the total number to 946; adding table games and a poker room; and opening two new restaurants. Future plans include a 161-room hotel, spa, event center, 12,000-seat outdoor concert venue and outdoor pool and waterslide.

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### **About Scientific Games**

Scientific Games Corporation (NASDAQ: SGMS) is a leading developer of technology-based products and services and associated content for worldwide gaming, lottery and interactive markets. The Company's portfolio includes gaming machines, game content and systems; table games products and shufflers; instant and draw-based lottery games; server-based lottery and gaming systems; sports betting technology; loyalty and rewards programs; and interactive content and services. For more information, please visit ScientificGames.com.

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#### **Forward-Looking Statements**

In this press release, Scientific Games makes "forward-looking statements" within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements describe future expectations, plans, results or strategies and can often be identified by the use of terminology such as "may," "will," "estimate," "intend," "plan," "continue," "believe," "expect," "anticipate," "target," "should," "could," "potential," "opportunity," "goal," or similar terminology. These statements are based upon management's current expectations, assumptions and estimates and are not guarantees of timing, future results or performance. Actual results may differ materially from those contemplated in these statements due to a variety of risks and uncertainties and other factors, including, among other things: competition; U.S. and international economic and industry conditions, including declines in or slow growth of gross gaming revenues or lottery retail sales, reductions in or constraints on capital spending by gaming or lottery operators and bankruptcies of, or credit risk relating to, customers; limited growth from new gaming jurisdictions, declines in the replacement cycle of existing gaming machines and slow addition of casinos in existing jurisdictions; ownership changes and consolidation in the gaming industry, including by casino operators, opposition to legalized gaming or the expansion thereof; inability to adapt to, and offer products that keep pace with, evolving technology; inability to develop successful gaming concepts and content; laws and government regulations, including those relating to gaming licenses and environmental laws; inability to identify and capitalize on trends and changes in the gaming, lottery and interactive industries; dependence upon key providers in our social gaming business; inability to retain or renew, or unfavorable revisions of, existing contracts, and the inability to enter into new contracts; level of our indebtedness, higher interest rates, availability or adequacy of cash flows and liquidity to satisfy indebtedness, other obligations or future cash needs; inability to reduce or refinance our indebtedness; restrictions and covenants in our debt agreements, including those that could result in acceleration of the maturity of our indebtedness; protection of our

intellectual property, inability to license third party intellectual property, and the intellectual property rights of others; security and integrity of our software and systems and reliance on or failures in our information technology systems; natural events that disrupt our operations or those of our customers, suppliers or regulators; inability to benefit from, and risks associated with, strategic equity investments and relationships, including (i) the inability of our joint venture to realize the anticipated benefits under its private management agreement with the Illinois lottery or from the disentanglement services performed in connection with the termination thereof, (ii) the inability of our joint venture to meet the net income targets or other requirements under its agreement to provide marketing and sales services to the New Jersey Lottery or otherwise to realize the anticipated benefits under such agreement and (iii) failure to realize the anticipated benefits related to the award to our consortium of an instant lottery game concession in Greece; failure to achieve the intended benefits of the Bally acquisition or the WMS acquisition, other recent acquisitions, or future acquisitions, including due to the inability to successfully integrate such acquisitions or realize synergies in the anticipated amounts or within the contemplated time frames or cost expectations, or at all; disruption of our current plans and operations in connection with our recent acquisitions (including in connection with the integration of Bally and WMS), including departure of key personnel or inability to recruit additional qualified personnel or maintain relationships with customers, suppliers or other third parties; costs, charges and expenses relating to the Bally acquisition and the WMS acquisition; incurrence of employee termination or restructuring costs, and impairment or asset write-down charges; changes in estimates or judgments related to our impairment analysis of goodwill or other intangible assets; implementation of complex revenue recognition standards; fluctuations in our results due to seasonality and other factors; dependence on suppliers and manufacturers; risks relating to foreign operations, including fluctuations in foreign currency exchange rates and restrictions on the payment of dividends from earnings, restrictions on the import of products and financial instability, including the potential impact to our instant lottery game concession or VLT lease arrangements resulting from the recent economic and political conditions in Greece; dependence on our key employees; litigation and other liabilities relating to our business, including litigation and liabilities relating to our contracts and licenses, our products and systems, our employees (including labor disputes), intellectual property and our strategic relationships; influence of certain stockholders; and stock price volatility.

Additional information regarding risks, uncertainties and other factors that could cause actual results to differ materially from those contemplated in forward-looking statements is included from time to time in our filings with the SEC, including the Company's current reports on Form

8-K, quarterly reports on Form 10-Q and its latest annual report on Form 10-K filed with the SEC on February 29, 2016 (including under the headings "Forward Looking Statements" and "Risk Factors"). Forward-looking statements speak only as of the date they are made and, except for Scientific Games' ongoing obligations under the U.S. federal securities laws, Scientific Games undertakes no obligation to publicly update any forward-looking statements whether as a result of new information, future events or otherwise.

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